## TEL AVIV UNIVERSITY

The Iby and Aldar Fleischman Faculty of Engineering
The Zandman-Slaner School of Graduate Studies

# Decision Making for Basketball Clutch Shots: A Data Driven Approach 

A thesis submitted toward the degree of
Master of Science in Industrial Engineering

## By <br> Yuval Eppel

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#### Abstract

Decision making is considered one of the most important aspects for winning a basketball game. In the final minutes of the game (clutch time), these decisions become even more crucial. In particular - who shall take the final, game-winning shots? While some coaches believe it is the team's star, others may prefer the 'clutch' player (who seemingly performs better in clutch time), or the 'hot' player who was having a great game that night. So far, most studies separately focused on the hot-hand or the clutch player phenomena. In this work we suggest a more general approach, and study policy making in clutch minutes. Specifically, we introduce different policies for choosing the shot-taker (for example, according to field goal percentage). Then, we compare the policies and rank them to create a policy hierarchy, which serves as a decision guide for the coach. We show that when our recommendations are implemented (i.e., the highest ranked player takes the shot) the success rate is significantly greater: $51.2 \%$, compared to $41.3 \%$ in commonly taken clutch shots. Furthermore, our results indicate that players who excelled in past clutch shots are more likely to succeed, independently to their performance in the current game.


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## 1. Introduction

Basketball is one of the most popular sports games in the world. The National Basketball Association (NBA) is widely recognized as the world's leading league, attracting international interest. The NBA has more than 39 million social media followers worldwide and more than 15 million viewers in the USA alone are estimated to watch the finals serieseach year, on average between 2002 and 2020 (Gough, 2021). In the league there are 30 teams that currently invest, on average, $\$ 127$ million per year each on players' salaries (Basketball Reference, 2021). The ultimate goal of each team is winning games and titles.

Decision making is considered one of the most crucial aspects for winning a game, especially in fast-paced, dynamic team sports. Particularly in basketball, coaches can take numerous actions during the game such as timeouts, play-calling and unlimited substitutions. This highlights the impact that coaches' real-time decisions may have on the outcome of the game and the underlying challenge they are facing. In contrast, in other popular sports such as soccer, the number of real-time coaching decisions that can be taken is limited and therefore coaches' realtime actions may be not as consequential.

The NBA refers to periods of the final five minutes of a game during which the score margin is less or equal to five points as clutch time (Martin, 2022). Shots taken during these periods are referred to as clutch shots. During clutch time, decision making becomes even more crucial. In this work, we focus on the following question: which players should take game-deciding shots during clutch time? Should it be the team's star - who has the best skills, the 'clutch' player who seemingly performs better while taking decisive shots, the 'hot' player who was having a great game that night, or possibly a different player? Basketball coaches need to make this hard decision
almost every game, where different coaches follow different philosophies. Some coaches choose the go-to player before the game (usually either the team's star or the clutch player), while others prefer choosing the shooter during the game, based on their current performance (the 'hot' player).

In this study, we apply data analysis tools to identify in real-time the players who should take clutch shots, based on their current properties. For this purpose, we examine which properties of the players mostly indicate the shot's outcome. Based on our analysis, we devise a player ranking approach that represents the players' probability of scoring a clutch shot. Finally, we evaluate our proposed ranking approach using real game data.

One approach for our task is to train a prediction model and predict the desired clutch-shot outcomes. Such a model explicitly evaluates the scoring probability of each player, which inherently serves as a ranking. However, this is not the only player-selection approach we study: we consider various player-selection policies to select the clutch shooter, one of them based on a prediction model. Then, we evaluate the policies and rank them using multiple hypothesis testing. Afterwards, we rank the players in the team from the highest to lowest estimated probability to score, using the above hierarchy of policies; this process is repeated for each clutch shot. Finally, we evaluate the obtained ranking using an independent dataset of clutch shots.

In some cases, selecting the player most likely to score a clutch shot may seem somewhat trivial: in a league where the ability of superstars such as Michael Jordan, Lebron James and Kobe Bryant seems supreme, such superstars would be immediately classified as the best choice, as they demonstrate excellent shooting ability, along with solid clutch performance and may also be the current hot players in their teams. However, the choice that seems obvious may not consistently achieve better results than a more surprising choice: while players who are leading their teams in pre-game points per game (PPG) take relatively plenty of clutch shots ( $26.6 \%$ of total clutch shots),
their clutch shots success rate is just below average ( $41.2 \%$ ). Further, due to the dynamic nature of basketball, selecting a single player to take the shot may not always be a sufficient plan - for example, the other team may focus its defense into this single player. Our hierarchy provides a contingency plan and assists in recognizing who should take the shot - and in what order of preference.

An inherent challenge in evaluating a player-selection approach on real-world data is that the selected player is often not the one who took the shot in reality. This is where the value of the proposed ranking scheme stems from: it offers an alternative decision to the one taken during the game. To overcome this challenge, we pair each policy to the subset of shots taken according to its selection, namely, the selected player took the shot in practice. Then, we compare and rank the policies based on the success rate in their samples. Sample-based inference, i.e., without simulating new cases or testing the entire population, is an acceptable common practice in many other fields of research, e.g., genetics studies (Dorling et al., 2021). Moreover, we evaluate the obtained ranking on an independent subset of clutch shots, using a similar process; this simulates applying our recommendations to shots that were not part of the inference.

In this work, we define 106 player-selection policies, evaluate and rank them to form a policy hierarchy. Using the obtained policy hierarchy, we show that if one of the top three ranked players takes the shot, a significantly greater success rate is obtained, as compared to the overall clutch shots success rate. Additionally, we study our models and provide managerial conclusions based on our findings.

The rest of the paper is organized as follows. In the Literature Review Section, we review articles related to the hot-hand phenomenon, clutch players, and other quantitative studies inspired by the game of basketball. In the Methods Section, we describe the methodologies that we apply
in this research. In the Analysis and Results Section, we detail our experiment and present the obtained results. Finally, we present our conclusions in the Discussion Section.

## 2. Literature Review

In basketball, the 'hot-hand' phenomenon refers to a belief that a player's performance is biased by his previous performances, and in particular, that the chance of making a shot increases following a sequence of successful shots. Multiple studies have examined whether this phenomenon exists. Gilovich et al. (1985) used field goal and free throws data of two NBA teams to examine whether the probability of a player to score increases if he has scored the preceding shot. They concluded that the hot-hand phenomenon is a "misperception" that does not exist. Contrarily, Yaari and Eisenmann (2011) studied a much larger dataset of free throws (2005/6 2009/10 NBA data) and presented evidence supporting the hot-hand phenomenon. However, they conjectured that players' scoring patterns may be explained by "better" and "worse" shooting periods. Bocskocsky et al. (2014) further supported the claim that the hot-hand phenomenon exists by analyzing field-goals attempts from the 2012/13 NBA season. They found that players who exceeded expectations over recent shots face tighter and tougher defense, demonstrating the defenders' belief in the phenomenon. Nevertheless, these players are shown to have increased their shooting success rates by $1.2 \%-2.4 \%$. Green and Zwiebel (2018) introduced strong evidence for the existence of the hot-hand effect in Major League Baseball (MLB) data, with larger magnitudes of between $1 / 2$ to 1 standard deviation. They argued that the difference stems from the nature of the baseball game. Specifically, the defense cannot transfer defensive resources towards the hot player.

The concept of clutch players is a very popular topic. Recently, HoopsHype has published a ranking of the best clutch players in the NBA (Scotto, 2022). Multiple studies focused on the clutch-players phenomenon. Cao et al. (2011) analyzed free-throw data from the 2002/03-2009/10 NBA seasons. They have found that most players underperform under pressure ("choke"),
shooting on average $5 \%-10 \%$ worse from the free-throw line. Solomonov et al. (2015) challenged the clutch reputation in basketball. According to a ranking made by eight basketball experts, they picked 16 NBA players who were perceived as good clutch players and compared their performance in clutch minutes to not-clutch minutes during the 2015/16 NBA season. They concluded that clutch players improve their performance in the final, decisive minutes of the game. However, such improvement is not necessarily reflected in their shooting success rate. From a psychological point-of-view, Maher et al. (2020) interviewed seven elite players, questioning them on their perceptions of managing pressure in the game. They claimed that the players do believe in the concept of clutch, while different players follow different strategies to perform better during this period. Christmann et al. (2018) studied different play types (i.e., isolation, pick \& roll and others) during clutch time by video-analyzing 996 clutch plays. They found that dynamic and complex team plays enhance the success probability of endgame play types, and teams who are lagging behind are more likely to score in the next possession than leading teams.

Quantitative tools are also used to answer additional related questions. Berger and Pope (2011) analyzed NBA and National Collegiate Athletic Association (NCAA) data. They showed that teams behind by a point at halftime surprisingly win more often than teams who lead by a point. Later, Klein Teeselink et al. (2022) challenged their conclusions and extended this analysis to Australian football, American football and rugby matches, as well as NBA matches from different sample period. They find little to no evidence of the described effect. Skinner (2012) studied shot selection in the NBA, modeling the quality of shot opportunities as a uniform distribution and suggesting that teams should compromise for lower-quality shot opportunities as the shot-clock winds down. Skinner and Guy (2015) studied the impact of teammate interaction on their offensive performance, and Moxley and Towne (2015) used growth mixture models to
predict players' success in the NBA.
We identify two main gaps in the literature which we address in this work. First, to the best of our knowledge, no previous work has considered the hot-hand and clutch-player phenomena under the same framework. Second, none of the above studies have translated their results to a real-time player-selection decision-making tool. We overcome these gaps by considering both phenomena and other factors, describing each player using pre-game and in-game properties. We do not focus on whether each phenomenon exists or not; instead, we study how consequential each phenomenon (real or not) is to clutch shots' success by comparing player-selection policies based on each phenomenon (and on other factors). Further, we translate our results into a real-time player ranking which serves as a decision-making tool.

## 3. Methods

This section covers the methodologies used in this research: First, we describe the data preparation and preprocessing. Next, we define player-selection policies. In the Policy Comparison Subsection, we detail the evaluation of policies, the formation of a policy hierarchy using multiple hypothesis testing, and how the policy hierarchy is translated into a player hierarchy. Then, we illustrate the evaluation process of the policy hierarchy. Finally, we portray the model analysis techniques used to produce managerial insights. Figure 1 demonstrates the flow of the Methods Section.


Figure 1: A Flowchart of the Methods Section

### 3.1 Data Preparation and Preprocessing

At a given moment during clutch time, a team typically has eight to twelve available players (who are registered to the game and are not ejected or fouled out). As described above, our goal is to devise a player ranking approach that orders the players by their descending probability of scoring a clutch shot. For this purpose, we require a Clutch Shots Database. This database consists of all the clutch shots that have been taken during the examined time period - in our case, the NBA seasons between 1996/97 and 2020/21. Specifically, each row corresponds to a clutch shot, and the columns describe its properties. In addition, each shot is labeled according to its outcome, i.e., 'successful' or 'unsuccessful'.

The clutch shots database contains two main sets of player properties: pre-game and in-
game. Pre-game properties are generated by processing all relevant plays of a player prior to the current game. These properties will assist in identifying how 'good' a player is and particularly how he performs during clutch times. A player's average points per game (PPG) in his career (until and not including the currently analyzed game) is an example of a pre-game property. A more complex example is the number of successful lead-changing clutch shots the player has previously taken in the current season. In-game properties are generated by processing the preceding plays of the game. These properties may indicate the player's performance during the current game, focusing on his performance during the minutes preceding the shot, representing how 'hot' the player is. An example of an in-game property is the player's number of rebounds in the current game, or his field-goal shots' success rate in the last five shots. To later examine player-selection policies, we also collect data for the players who did not take the clutch-shot.

The Clutch Shots Database is created by processing play-by-play tables for each game in the observed time period. We download the play-by-play table of each game using the NBA-API (2021) by PyPI (2021), which connects to the official NBA stats website (NBA Advanced Stats, n.d.). Each play-by-play table contains all the plays that occurred during a game, including shots, substitutions, turnovers, assists, rebounds, fouls, and more. Obtaining the required data by processing play-by-play tables provides the flexibility of creating complex player properties. Also, it provides the ability to create in-game player properties, representing the players' performance in the current game until the moment the shot was taken. Such properties are normally not available on external tables, which provide more accumulative data such as seasonal averages.

### 3.2 Defining Player-Selection Policies

At every given moment in a game, each player is characterized by a set of pre-game and in-game properties. A player-selection policy (policy) is defined as a set of guidelines for
determining the preferred player to take the shot. Specifically, a policy receives as an input the current state - all the available players in the team and their properties - and provides the selection of a single player as an output. A policy can be based purely on pre-game properties, in-game properties, or a combination of both. By suggesting various policies and later evaluating and comparing them, we create a policy hierarchy.

First, we study player-selection policies based on a single property of each player. Such policies represent selecting a player based on a single property: for example, choosing the player who averages the highest PPG in his career. Another example is choosing the player who leads the team in rebounding in the current game.

Next, we introduce a policy based on a supervised learning model, considering multiple properties. We train a lasso logistic regression (Tibshirani, 1996) model for that purpose. The model's features are the player properties describing each shot-taker while taking the shot, and the target is each shot's outcome (i.e., 1 for a successful shot, 0 for a missed shot). Logistic regression is an explainable model that is easy to interpret; analyzing its coefficients may provide insights into the factors impacting clutch shots' success. We use logistic regression with lasso, as it regularizes the (large) number of features we examine and preforms feature selection to enhance the prediction's accuracy and explainability. Cross-validation is used to choose an optimal regularization parameter. The regression is trained on an independent subset of the data (train-set). We define a player-selection policy based on the regression's predicted probability for each player to score.

Finally, we define a policy of randomly selecting a player to take the shot. While the policies described above are relatively simple, several policies achieve a high success rate, significantly greater than the overall clutch shots success rate. These results are discussed in the

Analysis and Results Section. We emphasize that additional policies can be simply defined and considered within our framework.

### 3.3 Policy Comparison

In this subsection, we describe how given various player-selection policies, we evaluate each policy by measuring its success proportion in a subset of the clutch shots database. Then, we describe the development of a policy hierarchy. Finally, we explain how the policy hierarchy can be translated into an in-game player ranking.

For each player-selection policy, we examine shots taken according to the policy's recommendation (i.e., the player who was selected by the policy is the player who took the shot). Therefore, each policy is now paired with a set of shots containing successful and missed shots. The measure we use for the policies' evaluation is the success proportion in the above set of shots associated with each policy, in an independent subset of the data (inference-set).

Naturally, a policy hierarchy may be composed by ordering the policies in descending order of the success proportion of each policy. However, such ordering does not indicate whether this ranking is statistically significant. Therefore, we apply multiple hypothesis testing and compare each possible pair of policies, to determine which policies are better in a statistically significant manner.

The outcomes of different policies may be viewed as a binomial experiment, $\operatorname{Bin}(n, p)$, where $n$ is the number of shots taken in accordance with the policy's recommendation and $p$ is the (unknown) success rate. To determine whether the difference in the success rates of two different policies is significant, we apply a variation of a t-test, as later discussed. We define $H_{0}$ as $p_{1}=p_{2}$ and $H_{1}$ as $p_{1} \neq p 2$, where $p_{i}$ is the success rate of the $i^{\text {th }}$ policy. In other words, the null hypothesis suggests that there is no difference in the success rates while the alternative claims
the opposite. Notice that a standard t-test is defined for either disjoint sets or paired values. In our case, two policies may have overlapping samples in cases where both consider the same player. For example, suppose the current shot-taker is the player with the highest average PPG and the most average assists. In that case, the shot would belong to both policies - average career PPG and average career assists. Therefore, we consider the method suggested by Derrick et al. (2015), which enables computing p -values for partially overlapping samples.

In order to create a complete hierarchy of the policies, we compare all possible pairs of policies, using the inference-set. We also compare each policy to the entire set of clutch shots in the inference-set, to identity the policies that are better than the overall success rate. Since we preform multiple comparisons simultaneously, we apply a Bonferroni correction (Miller, 1981) to account for multiplicity.

Based on the obtained p-values, we form a hierarchy of player-selection policies. The hierarchy ranks the policies in descending order of the success proportion, and the p-values determine the statistical significance difference between policies.

### 3.4 Evaluation of the Ranking Approach

We evaluate the ranking approach on an independent subset of the data (test-set). First, as a benchmark, we consider all the clutch shots in the test-set: the clutch shots taken in reality. Then, we re-examine the test-set and extract only the shots that our scheme recommended. These are the shots that were taken in accordance with our policies. Finally, we compute the p-value representing the significance of the difference between the above sets of shots.

Notice that this comparison may be somewhat biased. Specifically, if our recommendation only considers the best clutch players and does not account for all the remaining shots, then we may trivially attain improved performance. Therefore, to have a valid comparison, we consider
not only the highest-ranked player but the $k$ highest-ranked players. Specifically, we consider the success rate of when one of the top three ranked available players in the team took the shot. This solution introduces a more realistic scenario, in which a shot is taken by one out of $k$ suggested players (and not just the single best player).

### 3.5 Model Analysis

An additional goal of this research is to provide managerial insights regarding the game of basketball. We focus on the question of which factors are more impactful to clutch shots' success: pre-game factors or in-game factors. We study the importance of player properties to clutch shots success rates using three different approaches:

First, we study the policies which achieve a significantly greater success rate than the overall clutch shots success rate. By analyzing this group of 'successful' properties and their common characteristics, we conclude which types of player properties are more impactful to clutch shots success rate.

Second, we analyze the lasso regression coefficients that are used to determine the importance of each player-property to clutch shots success. The policy based on the regression's predicted probability of each player to score achieves a high success rate, and therefore such analysis is valuable.

Finally, we train two separate lasso logistic regressions. The first regression's features are purely pre-game player properties, and the second regression's features are purely in-game player properties. We define two player-selection policies, each based on a different regression model, and compare their performance. This comparison simulates comparing a decision made purely on pre-game data vs. purely on in-game data.

## 4. Analysis and Results

In this section, we present the research results. We begin by describing the data preparation process. Then we list the considered policies, evaluate them, and present the 14 policies which achieved a high success rate and the obtained policy hierarchy. We also show an example of a realtime application of our ranking approach. Afterward, we present the testing process results of the suggested policy hierarchy. Finally, we study our models and provide managerial insights.

### 4.1 Data Preparation and Preprocessing

For our analysis, we examine 31,103 regular season and playoff games from 25 NBA seasons between 1995/96 and 2019/20. We extract each game's data using the NBA-API (2021) by PyPI (2021), accessing the official NBA stats website (NBA Advanced Stats, n.d.). The data contains 227,061 clutch shots taken during 15,146 different games. For each shot we describe the shot-taker, at the moment the shot was taken, using 34 player properties, listed in Table 1.

Each player property is categorized as either a pre-game player property or an in-game player property. Many players have a little, if any, sample of clutch shots. To have a reliable sample, several clutch properties are collected using the entire 4th quarter or overtime, as described in Table 1 (instead of only the final five minutes). The constraint of score margin within five points is kept. Appendix A lists and describes in detail all the player properties we use in this study. Recall that we collect player properties for the shot-taker and all other teammates who were available when the shot was taken.

We split the dataset of 227,061 clutch shots into three equally sized subsets: a train-set on which we train the lasso logistic regression, an inference-set on which we perform evaluation and comparison of policies, and finally a test-set on which we test the obtained ranking of policies.

Table 1
Considered Player Properties

| Pre-game player properties | In-game player properties |
| :--- | :--- |
| Pre-game 3PM per game | In-game 3PM |
| Pre-game 3PT\% last 100 shots | In-game 3PT\% last five shots |
| Pre-game FG\% | In-game FG\% |
| Pre-game FG\% last 100 shots | In-game FG\% last five shots |
| Pre-game FG made per game | In-game FT\% |
| Pre-game points per game (PPG) | In-game FT\% last five shots |
| Pre-game turnovers per game | In-game FTM |
| Pre-game assists per game | In-game Turnovers |
| Pre-game lead changing clutch shots \% | In-game assists |
| Pre-game past 2 months Q4\OT FT\% | In-game blocks |
| Pre-game past 2 months PPG | In-game clutch lead changing clutch shots \% |
| Pre-game past 2 months true shooting $\%$ | In-game fouls drawn |
| Pre-game playoff Q4\OT if score margin $\leq 5 \mathrm{FG} \%$ | In-game points |
| Pre-game playoff Q4\OT if score margin $\leq 5$ PPG | In-game rebounds |
| Pre-game Q4\OT if score margin $\leq 5$ FG\% | In-game total lead changing clutch shots made |
| Pre-game Q4\OT true shooting $\%$ | In-game true shooting $\%$ |
| Pre-game total lead changing clutch shots made |  |
| Pre-game total games played in career |  |

### 4.2 Policies Definition

For each player property in Table 1, we define a respective single-property policy, i.e., selecting the player having the best value in this property. For example, the policy based on the player property in-game points is to choose the player with the highest amount of points in the current game. In cases where several players are tied for the lead, the policy randomly selects one of the tied leading players. Further, we define a policy based on a lasso logistic regression model. The regression model we use was created by Pedregosa et al. (2011).

Naturally, when ranking the players in the team, it is not obvious that only the best performing players (under any policy) should be selected to take the clutch shots. In other words, perhaps the second-best points scorer should be chosen before the best rebounder. Therefore, for each policy described above (single-property policy or regression based), we further define two
more complementary policies: A policy defined by selecting the player who is the second choice of the respective policy (for example, the player with the second-most points in the current game) and a policy defined by selecting the third player.

Overall, for the lasso logistic regression and each of the 34 single property policies we define three separate policies for the first, second and thirdly ranked players, resulting with a total of 105 policies. In addition, we examine a random selection policy.

### 4.3 Policies Evaluation

We evaluate the policies using the inference-set, consisting of 75,687 shots. In this subset, the overall clutch shots success rate is $41.37 \%, 31,314$ successful shots out of 75,687 in total. Table 2 exemplifies the evaluation of the policy 1st player in-game points. This policy selects the player who scored the most points in the currently analyzed game to take the clutch shot.

Table 2
Evaluation of the Policy '1st Player In-Game Points'

|  | Successful shot | Missed shot |
| :--- | :---: | :---: |
| The player selected by the policy took the shot | 8,343 | 12,075 |
| Different player took the shot | 22,971 | 32,298 |
|  |  |  |
| Policy's success rate: $\frac{8,343}{8,434+12,075}=40.86 \%$ |  |  |

Figure 2 shows the binomial confidence intervals of success rates of different policies in the inference-set. The x-axis represents the serial number of each policy, and a $95 \%$ confidence interval is evaluated using the formula $\hat{p} \pm z \cdot \sqrt{\frac{\hat{p}(1-\hat{p})}{n}}$, where $z=1.96$. The red dashed line represents the binomial confidence interval for the overall clutch shots success rate in the inference-set. This figure demonstrates that while most player-selection policies achieve a success rate similar to the overall clutch shots success rate, certain policies achieve a greater success rate. The success rates of all 106 policies, as well as their usage rates (percentage of total shots), are
presented in Appendix B.


Figure 2: Binomial Confidence Intervals of Estimated Success Rates of the Considered Policies

We apply multiple hypothesis testing and compare each possible pair of policies to rank the policies and create a policy hierarchy. Further, we compare the set of shots paired with each policy to the entire set of shots in the inference-set to determine which policies achieve better results than the overall clutch shots success rate in a statistically significant manner. We compare 107 sets of shots (one set of shots for each policy of the 106 policies and one representing the overall success rate), hence we perform a total of $\binom{107}{2}$ tests. Therefore, using Bonferroni correction for the multiple comparisons problem with a confidence level of $\alpha=0.05$, the p -value used is $\frac{0.05}{\binom{107}{2}} \cong 8.82 E-06$. We conclude that 14 policies introduce a significantly greater success rate than the overall clutch shots success rate. Table 3 lists these policies and further demonstrates the internal ranking: which policies' success rates are significantly greater than others. As we can see, the lasso logistic regression achieves the highest success rate, and several clutch-based policies achieve a high success rate.

Table 3
The 14 Policies with Significantly Greater Success Rate Than the Overall Clutch Shots Success Rate

| Ranking | Considered policy | Success | P-value when compared to set of entire clutch shots | Significantly better than | Usage |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Lasso logistic regression | 51.49\% | $1.11 \mathrm{E}-55$ | \#4 and below | 7.17\% |
| 2 | Pre-game FG\% | 49.76\% | $2.39 E-53$ | \#5 and below | 7.47\% |
| 3 | Pre-game Q4IOT if score margin $\leq 5 \mathrm{FG} \%$ | 48.66\% | $1.30 E-40$ | \#9 and below | 6.52\% |
| 4 | Pre-game FG\% last 100 shots | 47.57\% | $3.22 E-27$ | \#11 and below | 10.02\% |
| 5 | Pre-game lead changing clutch shots \% | 46.34\% | $1.27 E-41$ | Overall success rate | 7.38\% |
| 6 | $2^{\text {nd }}$ player pre-game Q4IOT if score margin $\leq 5$ FG\% | 46.18\% | $4.32 E-31$ | Overall success rate | 8.67\% |
| 7 | $2^{\text {nd }}$ player lasso Logistic Regression | 46.04\% | $2.65 E-15$ | Overall success rate | 8.06\% |
| 8 | $2^{\text {nd }}$ player pre-game FG\% | 45.85\% | $6.99 E-17$ | Overall success rate | 9.50\% |
| 9 | In-game rebounds | 45.29\% | $5.99 E-15$ | Overall success rate | 16.45\% |
| 10 | $2^{\text {nd }}$ player pre-game FG\% last 100 shots | 44.69\% | $3.06 E-16$ | Overall success rate | 11.21\% |
| 11 | In-game blocks | 44.56\% | $1.46 E-22$ | Overall success rate | 13.78\% |
| 12 | $3^{\text {rd }}$ player pre-game Q4lOT if score margin $\leq 5$ FG\% | 44.22\% | $2.50 E-11$ | Overall success rate | 10.18\% |
| 13 | Pre-game Q41OT true shooting \% | 43.89\% | $5.80 E-13$ | Overall success rate | 10.41\% |
| 14 | In-game fouls drawn | 43.23\% | $4.51 E-08$ | Overall success rate | 16.53\% |
|  | All clutch shots | 41.37\% | - | - | 100.00\% |

Our real-time ranking of players is composed of the players selected by each policy in Table 3, sorted by each policy's success rate in the inference-set. Figure 3 demonstrates an example of real-time players ranking from 2017/18 regular season: The Philadelphia 76ers were playing against Oklahoma-City Thunder and were in possession of the ball with 53 seconds left to play in the game, while the opponent led $94-92$. The top ranked player by our proposed hierarchy is Ben Simmons. He was also the player who took the shot in practice, and indeed he scored.

| Ranking | Policy | Recommended player |
| :---: | :---: | :---: |
| 1 | Lasso logistic regression | Ben Simmons |
| 2 | Pre-game FG\% | Amir Johnson |
| 3 | $\begin{gathered} \text { Pre-game q4 } \\ \text { scoremargin<=5 FG\% } \end{gathered}$ | Amir Johnson |
| 4 | Pre-game FG\% last 100 shots | Trevor Booker |
| 5 | Pre-game clutch lead changing shots \% | Ben Simmons |
| 6 | $2^{\text {nd }}$ player pre-game q4 scoremargin<=5 FG\% | Trevor Booker |
| 7 | $2^{\text {nd }}$ player Lasso Logistic Regression | Amir Johnson |
| 8 | $2^{\text {nd }}$ player pre-game FG\% | Richaun Holmes |
| 9 | In-game rebounds | Robert Covington |
| 10 | $2^{\text {nd }}$ player pre-game FG\% last 100 shots | T.J. McConnell |
| 11 | In-game blocks | Robert Covington |
| 12 | $3^{\text {rd }}$ player pre-game q4 scoremargin<=5 FG\% | Ben Simmons |
| 13 | Pre-game q4 true shooting | Joel Embiid |
| 14 | In-game fouls drawn | Joel Embiid |


| Ranking | Player | Significantly <br> better than |
| :---: | :---: | :---: |
| 1 | Ben Simmons | $3,4,5,6,7$, ROT |
| 2 | Amir Johnson | $4,5,6,7$ ROT |
| 3 | Trevor Booker | $5,6,7$ ROT |
| 4 | Richaun Holmes | ROT |
| 5 | Robert Covington | ROT |
| 6 | T.J. McConnell | ROT |
| 7 | Joel Embiid | ROT |
| ROT - Rest of the team |  |  |

- Oklahoma City Thunder vs. Philadelphia 76ers; December 15, 2017
- Time: 0:53 left; Score: 94-92

Figure 3: Example of Real-Time Players Ranking From 2017, Philadelphia 76ers

### 4.4 Evaluation of the Ranking Approach

We evaluate the proposed ranking approach on an independent subset of the data, i.e., the test-set, consisting of 75,687 clutch shots. The overall success rate in this dataset is $41.23 \%$. We evaluate the success rates when one of the top k ranked players (by our obtained policy hierarchy) takes the shot, for $k=1,2,3$. The results are presented in Table 4 . All considered cases achieve a significantly greater success rate than the overall rate in the test-set.

Table 4
Results of Testing of the Ranking Approach

| Shot-taker | Success <br> rate | P-value <br> clutch shots success rate | overall <br> Percentage <br> total shots |
| :--- | :---: | :---: | :---: | :---: |
| Highest ranked single player | $52.09 \%$ | $1.46 E-63$ | $7.15 \%$ |
| Highest ranked two players | $47.79 \%$ | $5.08 E-55$ | $15.39 \%$ |
| Highest ranked three players | $45.85 \%$ | $3.12 E-52$ | $25.83 \%$ |
| Overall clutch shots | $41.23 \%$ | - | $100.00 \%$ |

### 4.5 Model Analysis

We now study our models and provide managerial conclusions based on our findings. First, as presented in Table 3, 14 player-selection policies achieve a significantly greater success rates than the overall clutch shots rate. While two of these policies are based on the lasso logistic regression, 12 are single-property policies. Out of these 12 policies, nine are based on purely pregame player properties, while only three are based on in-game player properties. Interestingly, the in-game player properties are in-game blocks, in-game rebounds and in-game fouls drawn, and are not based on the current game shooting performance. This analysis suggests that pre-game shooting performance is a better indicator for successful clutch shooting than in-game shooting performance. In-game aspects such as blocks, rebounds and fouls drawn may indicate a player's level of focus and dominance in the current game or perhaps physical supremacy in the match-up against their defender.

Let us now study the logistic regression coefficients. The model is trained to predict clutch shots' success probability, and the magnitude of coefficients assigned by the model to each feature may indicate its importance to clutch shots' success. The model's coefficients are presented in Table 5. This analysis further validates the conclusion that pre-game shooting performance is the best indicator for clutch shots success, as the feature with the most considerable coefficient magnitude is pre-game $\mathrm{FG} \%$. Other features have a relatively minor effect.

Table 5
Coefficients of the Lasso Logistic Regression

| Player Property | Coefficient Value |
| :--- | ---: |
| Pre-game FG\% | 0.44 |
| Pre-game FG\% last 100 shots | 0.09 |
| Pre-game Q4 OT if score margin 5 5 FG\% | 0.04 |
| Pre-game clutch lead changing clutch shots \% | 0.04 |
| In-game rebounds | 0.02 |
| Pre-game previous two months true shooting \% | 0.01 |
| Pre-game total games | 0.01 |
| Pre-game playoff Q4\OT if score margin 5 FG\% | 0 |
| In-game FG\% | 0 |
| In-game 3PM | 0 |
| In-game FG\% last five shots | 0 |
| In-game FT\% | 0 |
| In-game FTM | 0 |
| In-game turnovers | 0 |
| In-game blocks | 0 |
| In-game fouls drawn | 0 |
| In-game true shooting \% | 0 |
| Pre-game 3PM per game | 0 |
| Pre-game FGM per game | 0 |
| Pre-game PPG | 0 |
| Pre-game turnovers per game | 0.05 |
| Pre-game assists per game | 0 |
| Pre-game Q4\OT true shooting \% | 0.03 |
| Pre-game playoff Q4\OT if score margin |  |
| Pre-game previous two months Q4\OT FT\% | 0 |
| Pre-game previous two months PPG | 0 |
| In-game total lead changing clutch shots made | 0 |
| Pre-game total lead changing clutch shots made | 0 |
| In-game FT\% last five shots | 0 |
| In-game assists | 0 |
| In-game clutch lead changing clutch shots \% | 0 |
| In-game points | 0 |
| Pre-game 3PT\% last 100 shots | 0 |

Finally, we train a pure pre-game and a pure in-game regression models. We define two policies: selecting the player with the highest predicted probability to score by each of the above
prediction models. We evaluate each policy on the inference-set and perform a t-test to determine which policy is superior. The results are presented in Table 6, which shows that the pure pre-game lasso logistic regression achieves a significantly greater success rate than the pure in-game model.

All three analyses described above indicate that while several aspects of in-game player performance are indicative to clutch shots success, the pre-game performance is favorable. Specifically, pre-game shooting performance is the most impactful factor to clutch shots success.

Table 6
Comparison Between a Policy Based on Purely Pre-Game Features vs. A Policy Based on Purely In-

| Game Features |  |  |
| :--- | :---: | ---: |
| Considered policy | Success Rate | Percentage of total shots |
| Pure pre-game lasso logistic regression | $51.25 \%$ | $7.20 \%$ |
| Pure in-game lasso logistic regression | $48.50 \%$ | $10.29 \%$ |
| Overall success rate | $41.37 \%$ | $100.00 \%$ |

$P-$ value of comparison between the models: 2.33E -05

## 5. Discussion

Decision-making in clutch time, specifically player-selection, is considered critical for winning a close basketball game. In this paper, we study the question of player-selection for clutch shots in basketball using NBA data. We define 106 player-selection policies, evaluate and rank them to create a policy hierarchy that serves as a player-ranking approach. We evaluate the proposed ranking approach and show that when one of the top three ranked players is selected to shoot, the success rate is significantly greater than the overall success rate. Further, we analyze the models we used to find which player properties indicate clutch shots' success; we conclude that pre-game field-goal shooting percentage is the most indicative factor.

Numerous studies have examined whether the hot-hand or clutch players phenomena exist and achieved contradicting conclusions. Our research does not focus on whether each phenomenon is real or not; instead, we compare player-selection policies for clutch shots, based on the above phenomena and additional factors. We show that policies based on the 'clutch' players achieve a high success rate, significantly greater than the overall success rate. Therefore, we conclude that pre-game clutch shots success is indicative to future success rate. Contrarily, policies based on the 'hot' players do not achieve a significantly greater success rate than the rate. Therefore, we conclude that this phenomenon is not necessarily indicative for clutch shots success.

Our method not only provides the selection of a single player to take the shot, but also ranks the players in the team by their estimated probabilities of scoring a clutch shot in the given moment. While out-of-scope factors (such as tiredness, tight defense, and more) may affect the coach's decision regarding specific players, having the information on the order of the players by their estimated current probabilities allows making an informed decision.

We show that relatively simple policies, such as single property policies and policies based on regression models, introduce favorable performance. This opens realms of opportunities, and
future work consisting of our framework, examining policies based on more complex models, may achieve even greater success rates. Another vision for future work may be to repeat the analysis while distinguishing between two-point shots and three-point shots; this may result in a ranking of the players for each range, providing more information for the coach. However, naturally, the sample size for each analysis would be smaller.

The conclusions we deliver in this research may be used by team managers in the process of player selection and roster assembly. Moreover, the suggested framework may be further generalized and used in other research domains: defining policies, evaluating them using an independent subset of the data, and testing the obtained policy hierarchy using another subset of the data, may be applied in any field which involves making repeated decisions of selection between alternatives.

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## Appendix A - Description of the Player Properties

All pre-game properties refer to games played before and not-including the current game in which the respective shot was taken. All in-game properties refer to plays within the current game (in which the respective shot was taken), before and not-including the respective shot.

True shooting percentage is calculated by: $T S \%=\frac{P T S}{F G A+(0.44 \cdot F T A)}$, where $P T S=$ points scored, FGA $=$ field goal attempts, FTA $=$ free throw attempts. It is an advanced statistic considering a player's efficiency on all types of shots (Pelton, 2007).

Table A1

## Description of the Considered Player Properties

| \# | Player property | Description |
| :---: | :---: | :---: |
| 1 | Pre-game 3PM per game | Average (per game) of three-point shots made (successfully) |
| 2 | Pre-game 3PT\% last 100 shots | Three-point shots success rate in the preceding 100 threepoint shots taken |
| 3 | Pre-game FG\% | Field-goal shots success rate |
| 4 | Pre-game FG\% last 100 shots | Field-goal shots success rate in the preceding 100 field-goal shots taken |
| 5 | Pre-game FG made per game | Average (per game) of field-goal shots made (successfully) |
| 6 | Pre-game points per game (PPG) | Average (per game) points scored |
| 7 | Pre-game turnovers per game | Average (per game) turnovers |
| 8 | Pre-game assists per game | Average (per game) assists |
| 9 | Pre-game lead changing clutch shots \% | Field-goal success rate in clutch (less than or equal to five minutes left, score margin within five points), when the score is tied or down one point or down two points, or down three points and shooting a three-point shot |
| 10 | Pre-game past 2 months Q4\OT FT\% | Free-throws success rate in free-throws in the fourth quarter or overtime, in the preceding two months |
| 11 | Pre-game past 2 months PPG | Average (per game) points scored per game, in the preceding two months |
| 12 | Pre-game past 2 months true shooting \% | A true shooting measure (formula above) considering the previous two months |
| 13 | Pre-game playoff Q4\OT if score margin $\leq 5 \mathrm{FG} \%$ | Field-goal percentage in playoff games, in the fourth quarter or overtime, when less or equal to 5 points score margin |
| 14 | Pre-game playoff Q4\OT if score margin $<=$ PPG | Average (per game) points score in the playoff games, in the fourth quarter or overtime, when less or equal to 5 points score margin |
| 15 | Pre-game Q4\OT if score margins 5 FG\% | Field-goal percentage in the fourth quarter or overtime, when less or equal to 5 points score margin |
| 16 | Pre-game Q4\OT true shooting \% | A true shooting measure (formula above) in the fourth quarter or overtime |
| 17 | Pre-game total lead changing clutch shots made | Total successful field-goal shots in clutch (less than or equal to five minutes left, less than or equal to 5 points score |


| \# | Player property | Description |
| :---: | :---: | :---: |
|  |  | margin), when the score is tied or down one point or down two points, or down three points and shooting a three-point shot |
| 18 | Pre-game total games played in career | Number of different games the player has played in |
| 19 | In-game 3PM | Total three-point shots made (successfully) in the game |
| 20 | In-game 3PT\% last five shots | Three-point shots success rate in the preceding five shots |
| 21 | In-game FG\% | Field-goal shots success rate |
| 22 | In-game FG\% last five shots | Field-goal shots success rate in the preceding five shots |
| 23 | In-game FT\% | Free-throw shots success rate |
| 24 | In-game FT\% last five shots | Free-throw shots success rate in the preceding five shots |
| 25 | In-game FTM | Total Free-throw shots made (successfully) |
| 26 | In-game Turnovers | Total turnovers |
| 27 | In-game assists | Total assists |
| 28 | In-game blocks | Total shots blocked |
| 29 | In-game clutch lead changing clutch shots \% | Field-goal success rate in clutch (less than or equal to five minutes left, score margin within five points), when the score is tied or down one point or down two points, or down three points and shooting a three-point shot |
| 30 | In-game fouls drawn | Total fouls drawn |
| 31 | In-game points | Total points scored |
| 32 | In-game rebounds | Total rebounds retrieved |
| 33 | In-game total lead changing clutch shots made | Total successful field-goal shots in clutch (less than or equal to five minutes left, less than or equal to 5 points score margin), when the score is tied or down one point or down two points, or down three points and shooting a three-point shot |
| 34 | In-game true shooting \% | A true shooting measure (formula above) |

## Appendix B - Description of Player Properties

The first row describes the overall clutch shots success rate in the inference dataset. The columns correspond to the respective policy's serial number, name, the absolute number of successful shots and attempts, the usage rate (percentage out of total shots) and the success rate.

Table B1
Results of all Examined Policies

| \# | Considered policy | Successful shots | Usage rate | Success <br> rate |
| :---: | :---: | :---: | :---: | :---: |
| 1 | All shots | 31,314\75,687 | 100.00\% | 41.37\% |
| 2 | Random | 3,289\7,899 | 10.44\% | 41.64\% |
| 3 | $1{ }^{\text {st }}$ player In-game 3PM | 5,816\15,222 | 20.11\% | 38.21\% |
| 4 | $1{ }^{\text {st }}$ player In-game 3PT\% last five shots | 5,726\14,758 | 19.50\% | 38.80\% |
| 5 | $1{ }^{\text {st }}$ player In-game FG\% | 2,670\6,285 | 8.30\% | 42.48\% |
| 6 | $1^{\text {st }}$ player In-game FG\% last five shots | 5,067\12,159 | 16.06\% | 41.67\% |
| 7 | $1^{\text {st }}$ player In-game FT\% | 5,424\13,124 | 17.34\% | 41.33\% |
| 8 | $1^{\text {st }}$ player In-game FT\% last five shots | 6,944\16,677 | 22.03\% | 41.64\% |
| 9 | $1^{\text {st }}$ player In-game FTM | 7,276\17,402 | 22.99\% | 41.81\% |
| 10 | $1^{\text {st }}$ player In-game turnovers | 6,704\16,156 | 21.35\% | 41.50\% |
| 11 | $1{ }^{\text {st }}$ player In-game assists | 7,089 \17,653 | 23.32\% | 40.16\% |
| 12 | $1{ }^{\text {st }}$ player In-game blocks | 4,649\10,433 | 13.78\% | 44.56\% |
| 13 | $1{ }^{\text {st }}$ player In-game fouls drawn | $5,408 \backslash 12,511$ | 16.53\% | 43.23\% |
| 14 | $1{ }^{\text {st }}$ player In-game points | 8,343 20,418 | 26.98\% | 40.86\% |
| 15 | $1{ }^{\text {st }}$ player In-game rebounds | 5,641\12,454 | 16.45\% | 45.29\% |
| 16 | $1{ }^{\text {st }}$ player In-game true shooting \% | 2,751\6,746 | 8.91\% | 40.78\% |
| 17 | $1{ }^{\text {st }}$ player Pre-game 3PM per game | 5,624\14,642 | 19.35\% | 38.41\% |
| 18 | $1{ }^{\text {st }}$ player Pre-game 3PT\% last 100 shots | 4,477\11,393 | 15.05\% | 39.30\% |
| 19 | $1{ }^{\text {st }}$ player Pre-game FG\% | 2,815\5,657 | 7.47\% | 49.76\% |
| 20 | $1{ }^{\text {st }}$ player Pre-game FG\% last 100 shots | 3,608\7,584 | 10.02\% | 47.57\% |
| 21 | $1{ }^{\text {st }}$ player Pre-game FGM per game | 8,063\19,569 | 25.86\% | 41.20\% |
| 22 | $1{ }^{\text {st }}$ player Pre-game PPG | 8,289 \20,139 | 26.61\% | 41.16\% |
| 23 | $1^{\text {st }}$ player Pre-game turnovers per game | 7,505\18,453 | 24.38\% | 40.67\% |
| 24 | $1{ }^{\text {st }}$ player Pre-game assists per game | 6,764\16,942 | 22.38\% | 39.92\% |
| 25 | $1^{\text {st }}$ player Pre-game Q4\OT true shooting \% | 3,459\7,881 | 10.41\% | 43.89\% |
| 26 | $1^{\text {st }}$ player Pre-game Q4\OT if score margin $\leq 5 \mathrm{FG} \%$ | $2,403 \backslash 4,938$ | 6.52\% | 48.66\% |
| 27 | $1{ }^{\text {st }}$ player Pre-game playoff Q4\OT if score margin $\leq 5 \mathrm{FG} \%$ | 2,864\6,542 | 8.64\% | 43.78\% |
| 28 | $1^{\text {st }}$ player Pre-game playoff Q4\OT if score margin $<=$ PPG | 6,488\15,603 | 20.62\% | 41.58\% |
| 29 | $1{ }^{\text {st }}$ player Pre-game previous two months Q4\OT FT\% | 3,048\7,735 | 10.22\% | 39.41\% |
| 30 | $1{ }^{\text {st }}$ player Pre-game previous two months PPG | 8,880 \21,504 | 28.41\% | 41.29\% |
| 31 | $1{ }^{\text {st }}$ player Pre-game previous two months true shooting \% | 3,136\7,282 | 9.62\% | 43.07\% |
| 32 | $1^{\text {st }}$ player Pre-game total games | 4,157\10,164 | 13.43\% | 40.90\% |


| \# | Considered policy | Successful shots | Usage rate | Success rate |
| :---: | :---: | :---: | :---: | :---: |
| 33 | $1{ }^{\text {st }}$ player In-game clutch lead changing clutch shots \% | 2,935\7,351 | 9.71\% | 39.93\% |
| 34 | $1^{\text {st }}$ player In-game total lead changing clutch shots made | 3,180\8,017 | 10.59\% | 39.67\% |
| 35 | $1{ }^{\text {st }}$ player Pre-game clutch lead changing clutch shots \% | 2,588\5,585 | 7.38\% | 46.34\% |
| 36 | $1{ }^{\text {st }}$ player Pre-game total lead changing clutch shots made | 6,960\17,140 | 22.65\% | 40.61\% |
| 37 | $1^{\text {st }}$ player lasso logistic regression | 2,795\5,428 | 7.17\% | 51.49\% |
| 38 | $2^{\text {nd }}$ player in-game 3PM | 4,268\10,760 | 14.22\% | 39.67\% |
| 39 | $2^{\text {nd }}$ player in-game 3PT\% last five shots | 4,192\10,742 | 14.19\% | 39.02\% |
| 40 | $2^{\text {nd }}$ player in-game FG\% | 3,783\9,026 | 11.93\% | 41.91\% |
| 41 | $2^{\text {nd }}$ player in-game FG\% last five shots | 4,178\10,086 | 13.33\% | 41.42\% |
| 42 | $2^{\text {nd }}$ player in-game $\mathrm{FT} \%$ | 5,050 \12,225 | 16.15\% | 41.31\% |
| 43 | $2^{\text {nd }}$ player in-game FT\% last five shots | 5,297\12,727 | 16.82\% | 41.62\% |
| 44 | $2^{\text {nd }}$ player in-game FTM | 5,089 \12,261 | 16.20\% | 41.51\% |
| 45 | $2^{\text {nd }}$ player in-game turnovers | 4,725 \11,380 | 15.04\% | 41.52\% |
| 46 | $2^{\text {nd }}$ player in-game assists | 5,044\12,554 | 16.59\% | 40.18\% |
| 47 | $2^{\text {nd }}$ player in-game blocks | 3,273\7,670 | 10.13\% | 42.67\% |
| 48 | $2^{\text {nd }}$ player in-game fouls drawn | 3,631\8,735 | 11.54\% | 41.57\% |
| 49 | $2^{\text {nd }}$ player in-game points | 6,317\15,170 | 20.04\% | 41.64\% |
| 50 | $2^{\text {nd }}$ player in-game rebounds | 4,668\10,959 | 14.48\% | 42.60\% |
| 51 | $2^{\text {nd }}$ player in-game true shooting \% | 3,783\9,356 | 12.36\% | 40.43\% |
| 52 | $2^{\text {nd }}$ player pre-game 3 PM per game | 4,642\11,716 | 15.48\% | 39.62\% |
| 53 | $2^{\text {nd }}$ player pre-game $3 \mathrm{PT} \%$ last 100 shots | 4,147\10,597 | 14.00\% | 39.13\% |
| 54 | $2^{\text {nd }}$ player pre-game FG\% | 3,296\7,189 | 9.50\% | 45.85\% |
| 55 | $2^{\text {nd }}$ player pre-game FG\% last 100 shots | 3,793\8,488 | 11.21\% | 44.69\% |
| 56 | $2{ }^{\text {nd }}$ player pre-game FGM per game | 6,047\14,515 | 19.18\% | 41.66\% |
| 57 | $2{ }^{\text {nd }}$ player pre-game PPG | $5,885 \backslash 14,248$ | 18.82\% | 41.30\% |
| 58 | $2^{\text {nd }}$ player pre-game turnovers per game | 5,770 \13,987 | 18.48\% | 41.25\% |
| 59 | $2^{\text {nd }}$ player pre-game assists per game | 4,940 12,329 | 16.29\% | 40.07\% |
| 60 | $2^{\text {nd }}$ player pre-game Q4\OT true shooting \% | 3,759\8,707 | 11.50\% | 43.17\% |
| 61 | $2^{\text {nd }}$ player pre-game Q4\OT if score margin $\leq 5 \mathrm{FG} \%$ | 3,030 \6,561 | 8.67\% | 46.18\% |
| 62 | $2^{\text {nd }}$ player pre-game playoff Q4\OT if score margin $\leq 5 \mathrm{FG} \%$ | 3,391\7,889 | 10.42\% | 42.98\% |
| 63 | $2^{\text {nd }}$ player pre-game playoff Q4\OT if score margin $<=\mathrm{PPG}$ | 4,774\11,653 | 15.40\% | 40.97\% |
| 64 | $2^{\text {nd }}$ player pre-game previous two months Q4\OT FT\% | 4,107\10,223 | 13.51\% | 40.17\% |
| 65 | $2^{\text {nd }}$ player pre-game previous two months PPG | 6,323\15,161 | 20.03\% | 41.71\% |
| 66 | $2^{\text {nd }}$ player pre-game previous two months true shooting \% | 3,965\9,435 | 12.47\% | 42.02\% |
| 67 | $2^{\text {nd }}$ player pre-game total games | 4,179 \10,198 | 13.47\% | 40.98\% |
| 68 | $2^{\text {nd }}$ player in-game clutch lead changing clutch shots \% | 1,495\3,768 | 4.98\% | 39.68\% |
| 69 | $2^{\text {nd }}$ player in-game total lead changing clutch shots made | 1,381\3,502 | 4.63\% | 39.43\% |
| 70 | $2^{\text {nd }}$ player pre-game clutch lead changing clutch shots \% | 3,314\7,605 | 10.05\% | 43.58\% |
| 71 | $2^{\text {nd }}$ player pre-game total lead changing clutch shots made | $5,462 \backslash 13,479$ | 17.81\% | 40.52\% |
| 72 | $2^{\text {nd }}$ player lasso logistic regression | 2,810 \6,103 | 8.06\% | 46.04\% |
| 73 | $3{ }^{\text {rd }}$ player in-game 3PM | 3,401\8,495 | 11.22\% | 40.04\% |
| 74 | $3{ }^{\text {rd }}$ player in-game 3PT\% last five shots | $3,405 \backslash 8,554$ | 11.30\% | 39.81\% |
| 75 | $3{ }^{\text {rd }}$ player in-game FG\% | $4,233 \backslash 9,983$ | 13.19\% | 42.40\% |


| \# | Considered policy | Successful shots | Usage rate | Success rate |
| :---: | :---: | :---: | :---: | :---: |
| 76 | $3{ }^{\text {rd }}$ player in-game FG\% last five shots | 4,015\9,777 | 12.92\% | 41.07\% |
| 77 | $3{ }^{\text {rd }}$ player in-game FT\% | $5,355 \backslash 12,916$ | 17.07\% | 41.46\% |
| 78 | $3^{\text {rd }}$ player in-game $\mathrm{FT} \%$ last five shots | 4,139 \10,106 | 13.35\% | 40.96\% |
| 79 | $3{ }^{\text {rd }}$ player in-game FTM | 3,987\9,651 | 12.75\% | 41.31\% |
| 80 | $3{ }^{\text {rd }}$ player in-game turnovers | 3,741\9,277 | 12.26\% | 40.33\% |
| 81 | $3{ }^{\text {rd }}$ player in-game assists | 4,138\10,152 | 13.41\% | 40.76\% |
| 82 | $3{ }^{\text {rd }}$ player in-game blocks | 2,780 \6,773 | 8.95\% | 41.05\% |
| 83 | $3{ }^{\text {rd }}$ player in-game fouls drawn | 2,851\6,699 | 8.85\% | 42.56\% |
| 84 | $3{ }^{\text {rd }}$ player in-game points | 4,839 \11,677 | 15.43\% | 41.44\% |
| 85 | $3{ }^{\text {rd }}$ player in-game rebounds | 4,178\9,993 | 13.20\% | 41.81\% |
| 86 | $3{ }^{\text {rd }}$ player in-game true shooting \% | 4,328 \10,532 | 13.92\% | 41.09\% |
| 87 | $3{ }^{\text {rd }}$ player pre-game 3 PM per game | 3,704\9,448 | 12.48\% | 39.20\% |
| 88 | $3{ }^{\text {rd }}$ player pre-game 3PT\% last 100 shots | 3,894\10,164 | 13.43\% | 38.31\% |
| 89 | $3{ }^{\text {rd }}$ player pre-game $\mathrm{FG} \%$ | 3,512\8,318 | 10.99\% | 42.22\% |
| 90 | $3{ }^{\text {rd }}$ player pre-game FG\% last 100 shots | 3,739\9,045 | 11.95\% | 41.34\% |
| 91 | $3{ }^{\text {rd }}$ player pre-game FGM per game | 4,323\10,622 | 14.03\% | 40.70\% |
| 92 | $3{ }^{\text {rd }}$ player pre-game PPG | 4,388\10,858 | 14.35\% | 40.41\% |
| 93 | $3{ }^{\text {rd }}$ player pre-game turnovers per game | 4,458\10,662 | 14.09\% | 41.81\% |
| 94 | $3{ }^{\text {rd }}$ player pre-game assists per game | 4,325 \10,700 | 14.14\% | 40.42\% |
| 95 | $3{ }^{\text {rd }}$ player pre-game Q4\OT true shooting \% | 3,959\9,559 | 12.63\% | 41.42\% |
| 96 | $3{ }^{\text {rd }}$ player pre-game $\mathrm{Q} 4 \backslash \mathrm{OT}$ if score margin $\leq 5 \mathrm{FG} \%$ | 3,407\7,705 | 10.18\% | 44.22\% |
| 97 | $3{ }^{\text {rd }}$ player pre-game playoff $\mathrm{Q} 4 \backslash \mathrm{OT}$ if score margin $\leq 5 \mathrm{FG} \%$ | 3,820\9,328 | 12.32\% | 40.95\% |
| 98 | $3{ }^{\text {rd }}$ player pre-game playoff Q4\OT if score margin <=PPG | 3,567\8,678 | 11.47\% | 41.10\% |
| 99 | $3{ }^{\text {rd }}$ player pre-game previous two months Q4\OT FT\% | $4,411 \backslash 10,806$ | 14.28\% | 40.82\% |
| 100 | $3{ }^{\text {rd }}$ player pre-game previous two months PPG | 4,527\10,973 | 14.50\% | 41.26\% |
| 101 | $3{ }^{\text {rd }}$ player pre-game previous two months true shooting \% | 4,148\9,781 | 12.92\% | 42.41\% |
| 102 | $3{ }^{\text {rd }}$ player pre-game total games | 4,060\9,829 | 12.99\% | 41.31\% |
| 103 | $3^{\text {rd }}$ player in-game clutch lead changing clutch shots \% | 758\1,910 | 2.52\% | 39.69\% |
| 104 | $3{ }^{\text {rd }}$ player in-game total lead changing clutch shots made | 696\1,753 | 2.32\% | 39.70\% |
| 105 | $3{ }^{\text {rd }}$ player pre-game clutch lead changing clutch shots $\%$ | 4,057\9,555 | 12.62\% | 42.46\% |
| 106 | $3{ }^{\text {rd }}$ player pre-game total lead changing clutch shots made | 4,291\10,537 | 13.92\% | 40.72\% |
| 107 | $3{ }^{\text {rd }}$ player lasso logistic regression | 3,124\7,192 | 9.50\% | 43.44\% |

## תקצביר

כדורסל הוא אחד מענפי הספורט הפופולריים ביותר בעולם. ליגת הכדורסל הבכירה של ארצות-הברית וקנדה, ה-NBA, נחשבת כליגה המובילה בעולם, ומושכת עניין בינלאומי. בליגה יש 30 קבוצות שמטרתן היא לנצח משחקים ולזכות באליפויות. כדורסל הוא ספורט קבוצתי ודינמי, בו מצב המשחק משתנה באופן תכוף, וככזה - קבלת-החלטות תוך כדי משחק נחשבת לאחד האספקטים החשובים ביותר לניצחון. בכדורסל, דקות הסיום של משחקים צמודים מכונות זמן קלאץ' (Clutch Time). בפרט, ארגון ה-NBA מגדיר את חמש הדקות האחרונות של כל משחק, במידה והפרש הניקוד בין הקבוצות קטן או שווה לחמש נקודות, כזמן קלאץ'. זריקות שנזרקות בדקות אלו מכונות זריקות קלאץ'. רגעים אלו נחשבים למכריעי-משחקים, ובהם קבלת ההחלטות הופכת קריטית עוד יותר. במחקר זה אנו מתמקדים בשאלה הבאה: אילו שחקנים צריכים לקחת את הזריקות לסל בזמן הקלאץ'? ישנן מספר גישות רווחות שונות לגבי שאלה זו: הגישה לפיה מי שצריך לזרוק הוא הכוכב של הקבוצה - בעל הכישורים הטובים ביותר, שחקן ה"קלאץ'" שלכאורה מתפקד טוב יותר תוך כדי זריקות הכרעה, השחקן ה"חם" ששיחק נהדר באותו ערב נתון, או אולי שחקן אחר? בפרט, אנו מתעניינים ביצירת דירוג של שחקני הקבוצה לפי סיכוייהם לקלוע זריקת קלאץ' ברגע נתון במשחק.

במחקר זה, אנו משתמשים בשיטות לניתוח נתונים ובמודל מסוג Supervised Learning כדי לזהות בזמן אמת את השחקנים שצריכים לקחת זריקות קלאץ', בהתבסס על המאפיינים הנוכחיים שלהם. לצורך כך, אנו בוחנים אילו מאפיינים של שחקנים מהווים אינדיקציה טובה להצלחה בזריקה. בהתבסס על ניתוח זה, אנו מציגים גישת דירוג-שחקנים המייצגת את ההסתברות של השחקנים לקלוע זריקת קלאץ'. לבסוף, אנו מעריכים את גישת הדירוג שהתקבלה באמצעות נתוני-אמת ממשחקי כדורסל ב-NBA. אנו מגדירים 106 מדיניויות לבחירת שחקנים, מעריכים ומדרגים אותן כדי ליצור היררכיית-מדיניויות. באמצעות היררכיה זו, אנו מראים כי כאשר ההמלצות שלנו מיושמות (כלומר, השחקן בעל הדירוג הגבוה ביותר לוקח את הזריקה) אחוז ההצלחה גבוה משמעותית: 51.2\%, בהשוואה ל-41.3\% - אחוז ההצלחה הנפוץ בזריקות קלאץ'. אנו מראים כי גם כאשר אחד משלושת השחקנים המדורגים במקומות הראשונים זורק, אחוז ההצלחה עדיין גבוה משמעותית מאחוז ההצלחה הנפוץ. לבסוף, אנו מנתחים את מודלי הלמידה בהם השתמשנו ומסיקים מסקנות ניהוליות על סמך

התוצאות. אנו מראים כי ביצועי שחקנים טרום-משחק משפיעים על תוצאות זריקות הקלאץ' יותר מאשר ביצועיהם תוךכדי משחק. בנוסף, אנו מראים כי לשחקנים שהצטיינו בעבר בזריקות קלאץ' יש סיכויים גבוהים יותר להצליח, באופן בלתי-תלוי לביצועי הקליעה שלהם באותו ערב נתון.

$$
\begin{aligned}
& \text { אומיברסיטת תל - אביב } \\
& \text { הפקולטה להנדסה עי"ש איבי ואלדר פליישמן } \\
& \text { בית הספר לתארים מתקדמים ע״"ש זנדמן-סליינר }
\end{aligned}
$$

# קבלת החלטות עבור זריקות קלאץ' בכדורסל: גישה מוכוונת ניתוח נתונים 

חיבור זה הוגש כעבודת גמר לקראת התואר ״מוסמך אוניברסיטה״ בהנדסת תעשייה
יובל אפל -ידי

העבודה נעשתה בביה״ס להנדסת תעשייה
בהנחית ד"ר מור כספי
וד"ר עמיחי פיינסקי

כסלו תשע״ג

## אוניברסיטת תל - אביב

הפקולטה להנדסה עי"שׁ איבי ואלדר פליישמחן בית הספר לתארים מתקדמים ע״"ש זנדמן-סליינר

# קבלת החלטות עבור זריקות קלאץ' בכדורסל: גישה מוכוונת ניתוח גתונים 

חיבור זה הוגש כעבודת גמר לקראת התואר ״מוסמך אוניברסיטה" בהנדסת תעשייה<br>על - ידי<br>יובל אפל<br>כסלו תשע״ג

